

## MEMORANDUM OF UNDERSTANDING

To: Bo Kemp, City of Gary Economic Development Corporation  
From: David Venturella, The GEO Group  
Date: September 23, 2015

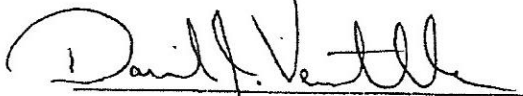
This document serves as a Memorandum of Understanding (MOU) by and between the City of Gary Economic Development Corporation and The GEO Group regarding a set of terms and conditions to be met in relation to the siting and construction of a GEO operated ICE Processing Center in the City of Gary.

Both the City of Gary Economic Development Corporation and The GEO Group have agreed to enter into this MOU, setting out the terms and conditions to be met in order to create and implement a community benefits platform. The City of Gary Economic Development Corporation and The GEO Group have agreed to the following:

- I. The GEO Group will annually fund a Public Safety and Service Support Impact Fee to the City of Gary Economic Development Corporation. This fee will be the equivalent of \$1 per day/per facility client based on actual man-days (estimated to be approximately \$290,000 per year based on full daily occupancy of 800).
- II. The GEO Group will contribute \$100,000 for workforce and economic development programs to the Gary Economic Development Corporation. The agreement to supply these funds will be signed prior to any zoning variance submission. Payment must be remitted within 30 days after the release of the RFP.
- III. The GEO Group will commit to providing a cash match needed for an infrastructure grant to develop Airport Road. The City of Gary Economic Development Corporation agrees that The GEO Group's commitment to provide this matching grant is contingent upon:
  - a. The GEO Group being awarded the RFP to build and operate the ICE Processing Center in the agreed upon location in Gary, Indiana;
  - b. The City of Gary Economic Development Corporation being awarded the infrastructure grant.
- IV. The GEO Group will commit to following the city's local workforce and contracting guidelines to the greatest degree possible, with a focus on developing a plan to engage local residents and companies in the construction phase of the project. The City of Gary Economic Development Corporation acknowledges that certain stipulations and requirements set forth by the RFP and The GEO Group's associated response must be also met during the construction phase, and that local hiring policies cannot create expectations which would prevent the completion of the facility in a timeframe and to the standards required by the RFP.

This MOU is entered into and signed at-will by representatives from both of the above named parties. The MOU can be modified by mutual consent of authorized officials from the City of Gary Economic Development Corporation or The GEO Group at any time. This MOU becomes effective upon signature by the authorized officials listed below.

  
Bo Kemp  
Director, Economic Development Corporation  
City of Gary, Indiana

  
David Venturella  
Senior VP, Business Development  
The GEO Group